

CAMBRIDGE RESEARCH BIOCHEMICALS

SUPPORTING DISCOVERY FOR LIFE

Founded in 1980, Cambridge Research Biochemicals (CRB) is now based in the north-east of England. Once part of the ICI, Zeneca and Avecia groups, it's now privately owned and run by two directors through a management buy-out in 2000. Since the spin-out, CRB has gone from strength to strength, seeing a relocation to new expanded facilities in 2001, accreditation to ISO9001:2000 and partnership deals with Amersham Biosciences and Invitrogen Molecular Probes for fluorescent labelling of peptides.

The company is focused on the custom manufacture of peptides and antibodies. It has long-standing annual agreements in place for providing these custom services with large Pharmaceutical clients. The secret to CRB's success and longevity of its key accounts is the

company's dedication to building strong relationships with clients and encouraging clear dialogue to ensure all their needs are met. CRB's key account customers in early drug discovery research, have been using its specialist services for more than fifteen years and its aim is to exceed their expectations in product quality, speed of delivery and ease of working with the company.

Now in its 27th anniversary year and having achieved a strong position and reputation in the supply of custom peptides and antibodies, CRB is actively seeking growth from two sources. Primarily through increased sales to new market sectors such as Academics and Biotech and secondly by increasing its specialist custom services offering through close partnership with specialist complementary service groups and providing a unique consortium selling approach.



CRB is currently in talks with Panagene to become the UK distributor for custom PNAs (Peptide Nucleic Acids).

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Hybio Engineering Co, Ltd



Shenzhen Hybio Engineering Co., Ltd. (HYBIO), a hi-tech enterprise specialised in the R&D and manufacturing of diverse peptides, founded on June 5, 1998, is one of the first pioneers dedicated to the peptides field in China. Now, Hybio has become a leading company and the largest-scale R&D centre of the peptides industry in China.

The whole Hybio Medicine Park occupies an area of more than 12,000 sq m, with two subsidiary companies located within it, ie Shenzhen Engineering R&D Center of Peptide Technology and Shenzhen Hanyu Pharmaceutical Co., Ltd.

Shenzhen Engineering R&D Center of Peptide Technology, the only R&D centre for peptides at the city-managed level in China, is the company's technology base and the source of technical innovation. Hanyu Pharmaceutical Co., Ltd. was



founded by Hybio, and is one of the state's leading enterprises specialising in peptide APIs and finished generics with industrial-scale manufacturing.

Hybio boasts an expertise team devoted to peptide R&D: at the same time, technologically-advanced facilities, strict quality control in compliance with cGMP and state-of-the-art manufacturing know-how are the guarantees to customers' satisfaction.

Hybio offers its customers the most comprehensive support in four aspects:

1. Highest-quality cGMP-grade APIs
2. Full range of finished generic peptides
3. Suitable pricing and most in-time delivery for custom peptides
4. Contract research

Hybio establishes win-win partnerships starting from the moment of initiating cooperation with customers.

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